

ANSHOO SHARMA

Sr. Associate



Anshoo joined Lightspeed Advisory Services India in 2009 and brings seven years of operating and consulting experience to his role advising the firm's investment activities in India.

Prior to Lightspeed, Anshoo was a Senior Consultant at Bain & Company in Boston and New Delhi. While at Bain, Anshoo advised corporates on growth strategy, customer segmentation, go-to-market and performance improvement with a focus on the retail, telecom and IT sectors. At Bain, Anshoo also extensively advised private equity clients on the business diligence of targets in a wide range of industries in India including education, media, industrials, infrastructure, airlines and financial services. Prior to Bain, Anshoo worked in telecom product development at Motorola and Hughes Software in India, where his focus was on converged/next-generation networks.

Anshoo holds an MBA from IIM-Ahmedabad and a bachelor's degree in Computer Science from Delhi University.

Selected Investments:

- Indian Energy Exchange

Lightspeed Venture Partners is a leading global venture capital firm with over \$2 billion of committed capital under management. Lightspeed's investment professionals and advisors are located in Silicon Valley, China, India and Israel. Over the past two decades, the Lightspeed team has backed more than 150 companies, many of which have become leaders in their respective markets, including Blue Nile, Brocade, Calista, Ciena, DoubleClick, eHealth, Galileo Technology, Growth Networks, Informatica, Kiva Software, LightLogic, Maker Communications, Metasolv, Openwave, Quantum Effect Devices, Riverbed, Sirocco, Virsa Systems and Waveset.