

ERIC O'BRIEN

Managing Director



Eric invests in a variety of sectors including software, datacenter infrastructure, technology-enabled financial services and semiconductors. Additionally, he helps oversee Lightspeed's investment efforts in China. He has thirteen years of venture capital experience and two years of industry experience.

Previously, Eric worked in product management at Ciena (formerly Lightera Networks). Prior to Ciena, he served as an Associate at InterWest Partners, an early-stage venture capital firm, where he focused on communications and software investments, and as an Analyst at Morgan Stanley in the telecom mergers and acquisitions group.

Eric holds a BA in Economics from Harvard University and an MBA from Stanford University. He is a member of the Advisory Board of DT Capital, a Shanghai-based venture capital firm of which Lightspeed is a limited partner. He is also Chairman of Partners in School Innovation, an educational nonprofit working to improve student learning in low-income Bay Area public schools.

Selected Investments:

- Aquantia
- BlingNation
- Evolv
- Exclara
- Gmedia
- LuckyPai
- MailExpress
- PCH
- Pivot 3

Lightspeed Venture Partners is a leading global venture capital firm with over \$2 billion of committed capital under management. Lightspeed's investment professionals and advisors are located in Silicon Valley, China, India and Israel. Over the past two decades, the Lightspeed team has backed more than 150 companies, many of which have become leaders in their respective markets, including Blue Nile, Brocade, Calista, Ciena, DoubleClick, eHealth, Galileo Technology, Growth Networks, Informatica, Kiva Software, LightLogic, Maker Communications, Metasolv, Openwave, Quantum Effect Devices, Riverbed, Sirocco, Virsa Systems and Waveset.